

**Doing business in
Ukraine & Belarus**

**Ukraine & Belarus: overview of legal
environment and opportunities
in the FMCG area**

Date and time: [13 November 2018, 9:00 - 13:00](#)

Venue: [DZP, Rondo 1 Building - 21st floor](#)

RSVP: by **8 November**, E: emilia.zakrzewska-koszel@dzp.pl

Participation is free of charge, and it is possible once the organizer **has confirmed receipt of your application.**

The number of places is limited, so a maximum of two persons from each firm may attend.

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Agenda | Warsaw, Poland

We are pleased to invite you to a business breakfast* during which the following matters will be discussed separately for the Belarusian and Ukrainian markets:

- **Ukraine & Belarus as export destination: current situation and market outlook in the FMCG sector**
- **Key elements for exporters to consider: details of customs, currency & tax regulations**
- **Market entry strategies for FMCG businesses**
- **Current opportunities and advantages of producing goods in Ukraine & Belarus**
- **Foreign investment protection: what every company should know about protecting itself when doing business in Ukraine & Belarus**

Agenda

- 09:00 – 09:30 Polish market | DZP
- 09:30 – 11:30 **Belarusian market** | Olga Polozova and Aliaksandr Antonau, REVERA
- 11:30 – 11:50 Coffee break
- 11:50 – 13:00 **Ukrainian market** | Dmytro Syrota, SDM Partners

*The business breakfast will be held in English.

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Speakers



Olga Polozova, REVERA

Olga specializes in commercial projects with a focus on the FMCG sector. She has broad experience for over 12 years both in Belarus and abroad. Olga holds a Master's degree in Law from Belarus State Economic University and an LL.M. from Central European University (Budapest, Hungary).



Aliaksandr Antonau, REVERA

Aliaksandr is the Head of the Investment Sector Group in REVERA. He specializes in commercial projects in a broad range of industries, including construction, energy, and FMCG. Aliaksandr is listed as one of the top lawyers in Belarus according to the IFLR1000 latest edition.



Dmytro Syrota, SDM Partners

Dmytro has a solid background of advising domestic and international companies operating in Ukraine on a wide range of matters including cross-border M&A, purchase and development of business projects, investment and various issues related to competition. He has broad experience in advising clients of the FMCG & Retail sector.



Michał Tracz, DZP

Michał specializes in advisory for FMCG sector, with special focus on food, cosmetics and medicinal products. He advises clients in disputes with inspection authorities, especially sanitary, pharmaceutical, commercial quality, and agri-food product commercial quality inspection authorities.