

**Doing business
abroad?**

**Infrastructure projects in the Baltics:
Lithuania, Latvia, Estonia**

Date and time: 26 September 2018, 10:00 - 13:00

Venue: DZP, Rondo ONZ 1, 21st floor

RSVP: by 21 September, E: emilia.zakrzewska-koszel@dzp.pl

Participation is free of charge and is possible once we **have confirmed receipt of your application**.
The number of places is limited, so a maximum of two persons from each firm may attend.

Infrastructure projects in the Baltic States: Lithuania, Latvia and Estonia

Agenda | Warsaw, Poland

9:30 – 10:00	Registration, morning coffee
10:00 – 10:20	Opening address and introduction of guests – Katarzyna Kuźma, Partner, DZP Infrastructure and Energy Practice
10:20 – 11:20	How to successfully bid for and perform public contracts in the Baltic States? Key legal comments on public procurement (including PPP projects) and performance of public contracts in Lithuania, Latvia and Estonia – Dr Deividas Soloveičik, Partner, COBALT, and Karolina Keršytė, Senior Associate, COBALT
11:20 – 11:35	Coffee break
11:35 – 12:35	Business opportunities in the Baltics – big infrastructure projects in energy, waste management and other sectors – Dr Juozas Rimas, Partner, COBALT
12:35 – 13:00	Q&A

*The business breakfast will be held in Polish and English.

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Speakers



**Dr Deividas Soloveičik,
Partner, COBALT**

Partner and Head of the Public Procurement Practice. He represents clients before national courts at all instances and arbitral institutions in civil and administrative cases, provides legal advice to Lithuanian and foreign private clients and contracting authorities, including the European Commission, on legal aspects of public procurement and pre-commercial procurement.



**Dr Juozas Rimas,
Partner, COBALT**

Partner and Head of the Corporate and Mergers & Acquisitions Practice. Dr Rimas has a PhD in corporate law (2010). He has led over 50 M&A and restructuring projects, including major corporate restructurings of Lithuanian Railways, a cross-border merger of insurer Gjensidige and bank acquisitions in Lithuania (Ukio and Snoras).



**Katarzyna Kuźma
Partner, DZP**

Head of the public procurement and environmental teams. Katarzyna has extensive experience in advising both public and private entities on projects carried out in the traditional form (public procurement) and those based on partnership structures (PPP, concessions). She also advises clients on infrastructure investments.



**Karolina Keršytė, Senior
Associate, COBALT**

Senior Associate specialising in public procurement and public-private partnership matters. Karolina drafts public procurement documents (conditions of tender, minimum qualification requirements, most economically advantageous tender criteria, pre-qualification selection documents, public contracts).

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About our firms

COBALT was established in 2001 and is a leading pan-Baltic law firm with over 190 lawyers in four offices in Estonia, Latvia, Lithuania and Belarus. Five-time winner of the Baltic Law Firm of the Year award. Among the winners of Chambers Europe, IFLR, The Lawyer and Mergermarket awards. Consistently ranked among the top law firms in the region by the world's most prestigious M&A intelligence firms: Bloomberg, Thomson Reuters and Mergermarket. Three International Desks: tailored legal assistance for clients from Finnish, Russian and German speaking countries. Thirty five practices for clients in all major industries.

DZP was established in 1993. For many years now, DZP has been the largest of the independent Polish law firms. DZP has offices in Warsaw, Poznan and Wroclaw. It advises clients on all aspects of their business. What makes DZP's services different is its understanding of both the legal and business needs of its clients, and the long-term experience and expert knowledge of its specialists.

DZP has been recommended and highly positioned for many years now by international specialist publications: Legal 500, Chambers & Partners, IFLR1000 and WTR 1000.